







The Right Lamb - Every time

SARDI

Janelle Hocking Edwards – SARDI & Sheep CRC





Government of South Australia DEVELOPMENT







Making More From Sheep



Summary

- Key drivers for lamb industry into future
- Our future drivers Lean Meat Yield and Eating Quality = Consumers
- Strategic lamb production using ASBV's
- Optimising carcase compliance using MSA guidelines



Current situation



- National & international sheep flocks are at 100-year low
- Supply will build steadily (seasons permitting)
- Export demand holding
- Domestic demand rising
- Lamb prices at record levels
- Can lamb producers afford to become complacent?

Image – Mums (families)



	Beef %	Chicken %	Lamb %	Pork %	Fish %
Are good for a variety of dishes	81	91	53	40	38
Is well liked in our household	73	87	66	41	49
It's delicious to eat	74	80	72	53	66
Easy to cook and prepare	71	89	60	44	57
I trust the safety of this meat	69	55	65	35	38
Is loved by Australians	65	53	80) 🗾 29	36
I'm proud to buy and serve this	63	68	64	43	57
It's normally juicy and tender	63	58	64	32	29
Is an essential part of a healthy diet	64	63	44	27	85
Makes healthy meals	59	77	53	39	87
Contains a wide range of vitamins and minerals	53	43	41	27	75
Is consistently high quality	44	45	45	23	34
It's expensive	46	19	58	27	58
Has an irresistible aroma	38	41	53	30	19
Encourages the warmth of sharing and togetherness	37	34	47	19	1 7
I'm willing to pay a bit more for it	36	20	37	17	46
Makes an everyday meal occasion a little special	28	28	44	25	38
It's a children's favourite	36	85	33	1 5	24
Good in a weight loss diet	21	62	1 5	1 4	83

Apr - Jun '09, Base: (n=371)

Lamb 'lean' is expensive









Consumers

- They know its expensive !
- Australians love the flavour of lamb (80%) & delicious to eat (72%)
- Quality tenderness/juiciness (64%) = beef
- Health/fatness score improved but still below beef
- Viewed as a little old fashioned
- 90% consumer trim 'salvage' fat before or after cooking







Now more than ever we must KEEP focusing on the consumer





To deliver the "right lamb every time" it must

- Meet consumer requirements
 - Price, value for \$\$\$
 - Good eating experience
- Be profitable for all players in the game
 - Producers
 - Processers

How do you do deliver the - right lamb every time?



Prevent defects (seeds, disease, dirty lambs)







Deliver what the customer wants - hit specifications

- Lean meat yield (weight, fat & muscle)
- Eating quality
- Valuable source of nutrients for humans

- Sheep CRC



Lean meat yield – Less fat!





Score 4

Carcase Wt 23.0 kg GR 20.0 mm

Saleable Meat Yield 47.2%

900g more fat



Score 2

Carcase Wt 23.0 kg GR 10.0 mm

Saleable Meat Yield 51.1% 900g more meat





Ave 2% drop in LMY for every increase in FS

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Maximise profits



- Lean meat yield affects value and efficiency
- Consumer
 - Wants value for \$\$\$
- Processor
 - Paying meat price for fat (may change!!!)
 - Less meat to sell
 - Extra cost of trim = labour, disposal
- Very important for farm profitability
 - Score 2 to 4 =extra 40kg of feed
 - Grow muscle not fat



More meat, less fat = Increase lean meat yield





Lean meat yield genetics

Breeding values (ASBV's)





Growth (WWT, PWWT) Reduced fat depth (PFAT) Eye muscle depth (PEMD)

Heritable Money for you plus supply chain Doing their job ?







Genetically elite turnoff quicker!



2000 crossbred ewes joined to terminal sires % of lambs 43kg plus at 16 Weeks

Sire Group	Av. PWT ASBV	43kg +
High PWT	8.9	46.6%
Mid PWT	4.4	18.0%
Low PWT	1.6	11.6%

Source: Sheep CRC & NSW DPI





Muscle & Fat Breeding of sires affect lean meat yield of their progeny

ASBV	Carcase measurement	Difference between high and low sires
PFAT	GR tissue (Fat score)	5mm (1 Fat Score)
PEMD	Eye of short loin weight	100g



Strategic lamb meat production

- Decide on target market at ram selection
- Plan finishing phase before lambing
- Assess market options at lamb weaning
- Weigh & fat score
- Get processor/supply chain feedback !!!!!!

MSA lamb - current



- Meat Standards Australia (MSA)
- Consumer focused model to underpin the eating quality of lamb
- Guidelines manage factors that influence eating quality
- It is a simple 'in/out' system with 'rules' for
 - Producers
 - Processors
 - Retailers



Requirements of an MSA producer

- Lambs on registered property for ≥ 14 days
- Fat score ≥ 2
- Off shears \geq 2 weeks
- Recommended growth rates ≥ 100 & 150 g/d for Xbred & Merino
- Processed within 48 hours of dispatch (includes MSA licensed saleyards)
- NVD with MSA registration number with the consignment









'Tips and Tools' MSA Sheepmeat Information provided in your registration bags



Meat Standards Australia sheepmeat information kit

Intramuscular fat (IMF)

- IMF influences flavour
 - Flavour is a key driver for lamb
- Ideal- 4-6%
 - Average Xbred lamb is 4.2%
- 3 **→** 6% IMF
 - Small breed/large within breed effects

So we are OK but 'bumping' toward the bottom end



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AWI Australian Woo

How can we manage IMF

- GR depth– increases IMF
 - But little benefit after 15mm (score 3)

- ASBV PFAT
 - Decreases IMF
- Moderate heritability
 - Breeding value for IMF% is under development





Eating quality - tenderness

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- Tenderness (shear force)
 - Moderate heritability
- Consumer testing
 - Sire variation in consumer testing of eating quality



MSA ratings

- 2* unsatisfactory
- 3* good every day
- 4* better than every day
- 5* premium



Sire variation – consumer tenderness

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Pannier, Pethick, Pearce et al., EAAP, 2011 - 97 sires, 745 lambs, 2 cuts per lamb



Correlations - genetic

- IMF
 tenderness (high, +0.8)
- LMY
 tenderness (moderate, -0.4)

Really confirms the importance of the research LMY = lean meat yield; IMF = intramuscular fat





- Still not possible to 'grade' every lamb carcase (i.e. to get a marble score)
- So the cheapest and simplest option is to use genetics to underpin the eating quality
- This could be used on a 'mob' basis



The plan is to evolve an MSA Mark II

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- Evolve a new MSA lamb model
- Incorporating new Sheep CRC genetic information
- Manage yield and eating quality
- In other words future EQ claims will in part relate to the sires used







Not enough registered producers !



How to become MSA registered?



Complete MSA producer registration form OR **Register online with LPA Details** (Free) MEAT STANDARDS AUSTRALIA PRODUCER REGISTRATION FORM MSA Registration Number (Office Use Only) MEAT & LIVESTOCK AUSTRALIA To register as a participant in the Meat Standards Australia (MSA) Program complete the following information in full. MSA registration enquiries - call 1800 111 672 (MSA). This form also provides the opportunity to register as a member of Meat & Livestock Australia (MLA). MLA member registration enguiries - free call 1800 675 717. Step 1 Write your name/s If your enterprise is owned only by you enter your name. If your enterprise is owned by a partnership state your name and the names of your partners. If your enterprise is owned by a company, go to step 2. If you have a trading name write that name at step 2. (first name) (last name) . (first name) (last name) (last name) (first name) (first name) (last name) Write your company/trading name/s Step 2

If your enterprise is owned by one or more companies (eg Pty Ltd) each company should be registered. Write your company name/s and/or trading name/s below.

The Right Lamb Every Time



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- Markets good, sheep supply an ongoing issue
 - Lamb needs to be fantastic at the current prices
- Attention to detail required despite high prices
 - Understand market specifications, use carcase feedback to benchmark and improve performance -speak regularly with your processor
 - Weigh and fat score lambs during finishing and prior to sale
- Increase Lean Meat Yield
 - will assist in improving enterprise productivity; and
 - it will contribute to increased national output and value.
 - Use rams with ASBVS for: muscle ++, fat -
- Provide consumers with the best eating experience
 - Purchase seedstock with the best combination of ASBVs for your production system and targeted market
 - Become MSA accredited



Sign posts

- MMfS Module 3: Market Focused Lamb and Sheepmeat Production
- Sheep CRC website
- MLA Tip n Tools
- Sheep Genetics, MSA Workshops



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Questions...

